# <<Strategic Management>>

#### 图书基本信息

书名: <<Strategic Management of E-Business 电子商务的战略管理>>

13位ISBN编号:9780470802922

10位ISBN编号:0470802928

出版时间:2003-12

作者:Mckay

页数:370

版权说明:本站所提供下载的PDF图书仅提供预览和简介,请支持正版图书。

更多资源请访问:http://www.tushu007.com

# <<Strategic Management>>

#### 内容概要

Strategic Management of eBusiness discusses the role and value of the strategic management of e-business. It is written from a post-dotcom crash perspective and presents and organisational focus on the use of e-business and its company s business activities, existing business networks and supply chains, managing and improving customer relationships, and enhancing the company's financial performance. This new book provides students with the necessary strategies and models foridentifying, planning, implementing and managing successful e-business initiatives. The text is aimed at students of information technology, e-business and management. It provides a holistic corporate view of e-business and the need for the various business units to work together to achieve specific business initiatives.

# <<Strategic Management>>

#### 作者简介

Dr Judy McKay has a PhD from the University of Queensland. She is currently in the School of Information Management and Systems in the Faculty of Information Technology at Monash University. Judy teaches e-commerce and IT management to MBA students and

### <<Strategic Management>>

#### 书籍目录

PrefaceAbout the authorsAcknowledgementsCHAPTER 1 Introduction Introduction Defining e-commerce and e-business Issues to consider regarding e-commerceand e-business E-business: new phenomenon or natural progression? Perspectives on e-commerce and e-business Classification of organisational types and e-commerce Business uses of the Internet Stage 1: no presence Stage 2: static online presence Stage 3: interactive online presence Stage 4: electronic commerce Stage 5: internal integration Stage 6: external integration Potential costs and benefits of e-commerce thinking strategically: The florist's dilemma: adopt e-commerce or not? Determinants of e-commerce and e-business success Profitability Planning Re-engineering of processes Management of knowledge resources Developing and sourcing capabilities Proactive uptake of technologies IT and e-business governance processes Summary key terms discussion questions note suggested reading referencesCHAPTER 2 Adopting appropriate e-business models Introduction What is a business model? Customer management Product and service portfolio Processes and activities Resources, capabilities and assets Suppliers and business networks Financial viability thinking strategically: The importance of understanding your business model Examples of business models The Direct-to-Customer model The Intermediary model Components of the business model framework The Content Provider model Implications for managers Conclusion hey terms discussion questions suggested reading references case study: Stories from the Bush and Surf-an e-business adventureCHAPTER 3 E-business strategy formulationCHAPTER 4 E-business strategy for small and medium-sized enterprisesCHAPTER 5 Organisational tranformation enabled by information technology and the InternetCHAPTER 6 Transforming external relationship with suppliersCHAPTER 7 Transforming external relation ships with customersCHAPTER 8 Strategies for managing information and knowledge in e-businessCHAPTER 9 Strategic sourcing of resources, capabilities and competenciesCHAPTER 10 E-business and strategic business networksCHAPTER 11 Mobile computingCHAPTER 12 IT governance:delivering value from e-businessIndex

# <<Strategic Management>>

#### 版权说明

本站所提供下载的PDF图书仅提供预览和简介,请支持正版图书。

更多资源请访问:http://www.tushu007.com